



every step on
the way to
high-quality

buying solutions

welcome to provyso buying solutions

Provyso is a means to achieve better prices, through group buying leverage.

We take a 360° view of the way goods and services are ordered, purchased, stored and consumed in hotel premises.

Our regularly tendered and market tested agreements with key suppliers to the industry give you total confidence that you are achieving the best products, services and prices.



provysO delivers

- Constantly updated purchasing manuals
- Regularly tendered or benchmarked, nominated suppliers
- Market reports for food-cost planning
- Benchmarking of existing regional/local suppliers
- Purchasing audits



provyso delivers

- **Managed service levels**
- **Competitive contract negotiation**
- **Brand agreements**
- **Specialist utility negotiation**
- **Capital expenditure advice**
- **Insurance and leasing negotiation**



Constantly updated purchasing manual

- **Nominated, vetted, audited suppliers**
- **Split into easy-reference product and supplier categories**



Regularly bench-marked, nominated suppliers

- Suppliers who bring greatest price, quality and reliability
- Regularly competitively reviewed and bench-marked against other leading suppliers
- National Account Managers and local representatives visiting your Chefs, Housekeepers, Rest. Mgrs to ensure your needs are accommodated.



Market reports for food-cost planning

- We collect and collate supplier and commercial market intelligence
- You get advance notice of price fluctuations and availability
- Essential information for menu and food-cost planning



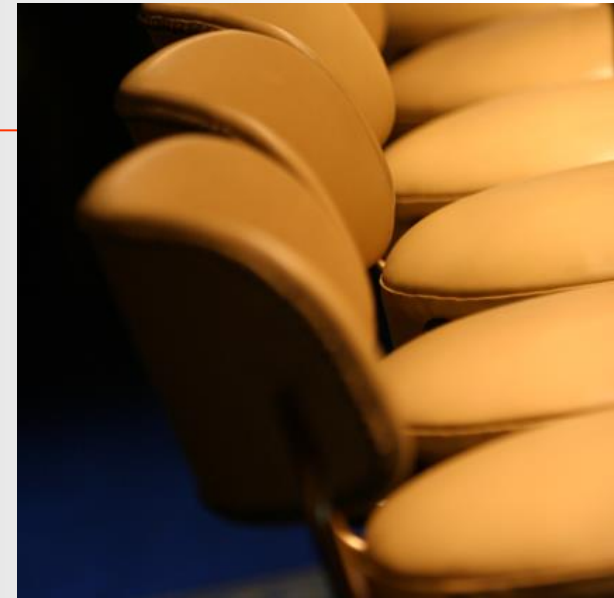
Bench-marking of existing regional and local suppliers

- We assess whether your suppliers meet or exceed Provyso nominated suppliers in:
 - Price
 - Quality
 - Service
 - Health & safety
 - Traceability
 - Ethical sourcing
 - Carbon footprint and sustainability



Purchasing audits

- We take your logistical and operational constraints into account, we highlight best practice in:
 - Food cost-control
 - Goods receiving & storage
 - Brand merchandising
 - Alternative produce advice & use
 - POS, back-bar merchandising
 - In-room entertainment
 - Guest supplies
 - Linen usage
 - Waste reduction



Brand agreements

- Direct access to key brands at preferred prices
- Access to sell-through expertise & listing-fee discounts
- Access to upsell campaigns & volume promotions
- Advance notice of product developments



Competitive contract negotiation

- Nationally recognised and accredited suppliers:
 - Food service
 - Portfolio of beverage suppliers
 - Laundry
 - Chemicals and disposables
 - Hygiene services
 - Pest control
 - Printing
 - Waste
 - H&S auditing
 - Electrical testing and PAT
 - Lease & rental agreements
 - Insurance



Specialist utility negotiation

- Provyso specialist utility brokerage
- Cost-effective, transparent, trustworthy
- Highly competitive rate negotiation
- Expert advice on contract timing and management



Capital expenditure advice

- Heavy equipment
- Case goods
- Carpets
- FF&E
- Approved list of project managers & designers, installers & planners



provvyso Contacts

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TRADING TERMS

Provvyso can be engaged for as little as £1,200 per annum. Specialist and highly cost-effective utility negotiation is set at £400 per day. In most cases the process will not run beyond one day's cost. Should more intensive auditing, investigation, or negotiation be required beyond Provvyso's usual bi-annual visits, rates for increased Provvyso cover can be negotiated.



